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# omni

## NEWS

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23 Success Way, Henderson WA

# Omni receives order for first batch of 5000 litre underground tanks.

**A** large national group has ordered its first batch of 5000 litre Platin tanks via our joint venture company, Garantia.

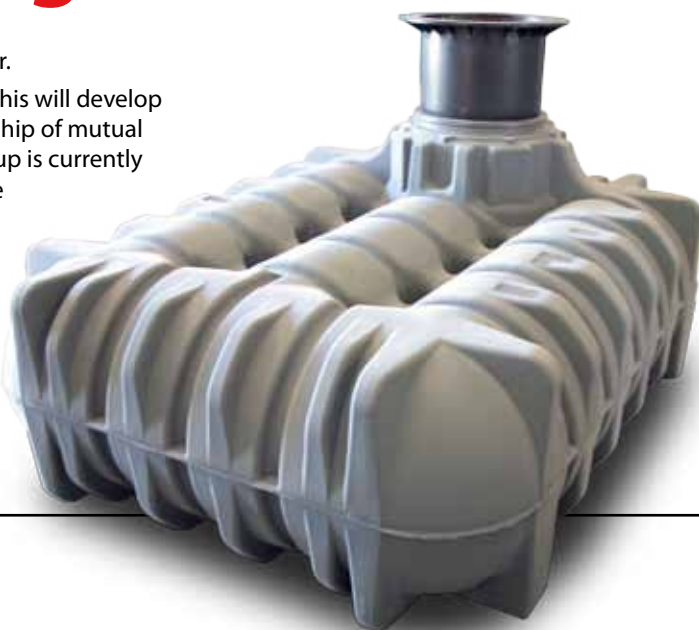
This represents a major step forward for Omni as it confirms the national footprint for our products and demonstrates our ability to successfully manufacture such tanks locally.

The main reason the national company became interested in these underground tanks was their ease of installation and after a visit to our facility they agreed to

begin with an initial order.

We are confident that this will develop into a long term relationship of mutual benefit. The national group is currently in the process of in house training to educate their staff about the product.

The tank incorporates a seamless design feature, preventing distortion and tank failure.



## Staff profile

### Rikki introduces his own garden feature

**Rikki Noveno is not only one of our team leaders but also an outstanding example of staff development.**

Some time back Rikki took the initiative to approach us with his idea for a unique product. He wanted to produce a garden feature product with a bamboo look, but needed our assistance.

Now we have an employee who is supplying a product, made by himself in our factory, to the gardening industry. Well done Rikki!



*Rikki with his roto moulded bamboo*

### Bunnings training initiative

**We have begun pre season training not for footy or rugby but in anticipation of winter rains!**

Omni is now a certified and accredited in house training company at Bunnings stores in WA.

This means that we are busy training all sales staff at special orders and trade desks on the advantages of buying Omni products. We are hopeful that we can cover the majority of the metro stores before winter.

In doing so we expect that Bunnings staff will be more knowledgeable and therefore more helpful when it comes

to explaining the benefits and features of our products.

Omni's underground tanks are in the National Catalogue.



*Our product training co-ordinator, Manu Steephen setting up for another training session at a Bunnings store.*

## STOP PRESS

# Keep an eye out for this new custom moulded product

**W**e continue to look at new opportunities in the custom moulding area.

It's our belief that our technology and thorough knowledge of the process allows us to continue to push the envelope in rotational moulding.

We are currently working on an exciting project in collaboration with a local company. The final product, which will have an impact worldwide, will be used in the logistics industry...watch this space for an update.

If you have an idea we can turn it into reality using our skills. Rotation moulding is an excellent way to develop a product due to the low tooling costs, and it's a great way to substitute for heavy or corroding products. We like to think that we can replace almost any product in plastic.

We provide a full range of custom moulding services. Our in-house capabilities include concept design, mould drawings, mould fabrication and management, and finally production.

## Aesthetics to the fore in these water tank designs

**Our overseas partners, Garantia continue to amaze us with what they can do with plastics.**

Recently they came up with these Amphora and Lattice look water tanks. In the near future they are planning to come out with a wood look water tank ideal for rural settings.

If this trend in Europe is followed here, it won't be long before we see water tanks in Australia disguised as something else. However they will still be playing their important role in helping to protect the environment.



## Raw material price increase

**We have received notice of an increase in a major raw material price from March 1, 2010.**

We have tried to hold prices for March but this raw material price hike will lead to an inevitable increase in prices in April. We will, however, do what we can to mitigate the impact.

## Omni applies for Quality Management Certification

**Omni has received a certificate acknowledging its application for Quality Management AS/NZS ISO 9001 Certification**



*Omni's Patrick Maingard with the certificate*

## Where to get help with tank installation

**We are often asked for these documents and of course we gladly supply helpful hints and tips.**

However most of our instructions appear on our web site

[www.omnimanufacturing.com](http://www.omnimanufacturing.com)



For underground tanks go to

[www.garantiaustralia.com.au](http://www.garantiaustralia.com.au)